

## Travelport and TravelSky Sign Unprecedented Joint Development Agreement to Develop Advanced Airline Technology

### – Blending Expertise and Resources –

**ATLANTA and BEIJING, Oct. 19, 2011** — Travelport, the business services provider to the global travel industry, and TravelSky Technology Limited, the leading provider of information technology solutions for China's air travel and tourism industries, today announce an unprecedented joint product development agreement focused on advanced Passenger Service Systems technology for airlines worldwide. The first project under this agreement is a collaboration on a new and innovative Master Seat Maps module – which applies marketing and customer value to the physical seat characteristics of a given aircraft.

Teams expert in airline hosting and related technologies will work in the United States and China, enhancing the 15 year partner and customer relationship between the two companies.

“TravelSky has never before signed a development agreement of this magnitude with any GDS or airline vendor and as such it is a major milestone. It is a significant evolution in our longstanding technology partnership with Travelport, and it comes at a critical time for airlines worldwide,” said executive vice president Huang Yuan Chang of TravelSky. “By coupling the resources, expertise and global presence of our companies, we will be able to accelerate the delivery of highly relevant solutions like this for our customers in China and throughout the world. We are optimistic that this step forward with Travelport will lead to additional Passenger Service Systems co-development in the future.”

“Airlines are constantly looking for more effective IT solutions to meet new operational, customer service and industry requirements,” said Derek Sharp, president and managing director of Travelport’s Airline IT Solutions group. “Travelport and TravelSky are committed to developing this first module for our global airline clients to demonstrate how our technology solutions will allow airlines to evolve their business models going forward to compete more effectively in their respective regions around the globe.”

## Travelport 和中航信合力開發先進民航信息科技

全球旅遊服務供應商 Travelport 和領先中國民航及旅遊業信息科技的中國民航信息網絡股份有限公司於 10 月 19 日公佈簽署一空前的共同產品研發合同，專注為全球航空公司提供先進的乘客服務系統的科技。此合同為雙方協作開發革新的“主導艙位圖服務”模塊，此模塊應用市場化和客戶價值化於每個飛機實體艙位的特點。

雙方在航空配載及相關科技方面俱有廣泛專業知識的工作隊伍將在美國和中國配合進行研發工作，同時提高兩公司十五年的伙伴及客戶關係。

中航信集團副總裁黃源昌說：“中航信從未和任何全球分銷系統(GDS)或航空公司供應商簽署共同產品研發合同，此為一個重要的里程碑。此合同是我們和長期科技合作夥伴 Travelport 之間的一個極其重要的演變，並且來得正適全球航空公司發展的關鍵時刻。結合我們兩公司的資源、專業知識和全球性操作，將能為我們在中國及全球的客戶加速交付高度恰當的解決方案。我們樂觀認為和 Travelport 前進這一步將引導將來附加乘客服務系統的共同研發。”

“航空公司都為市場趨勢而採用更有效的信息解決方案，以應對新的運轉、客戶服務及行業的需求，” Travelport 美洲區總裁及執行總經理 Derek Sharp 說：“Travelport 和中航信都承諾開發這第一個乘客服務系統模塊來供應給我們的全球客戶，顯示我們的科技解決方案如何能讓航空公司往改進其商務模式，以在全球各自區域作更有效的競爭。”