

TURKISH AIRLINES DEBIT MEMO/BOOKING POLICY

All booking activities for Turkish Airlines flights are monitored by various robotic programs . Non-productive bookings have been subject to debit memos effective 27/FEB/2006, which reflected the segment / cancellation fee billed to TK by the GDS, with an additional processing fee.

As of 03 October 2007 TK will charge 35 EUR flat fee to all booking practices listed in Article II-Booking Procedures .We urge all Travel Service Provider reservation staff to stictly follow procedures and regrettably non-compliance of these rules will result with debit to the service provider. Travel Service Provider will also be prohibited from selling Turkish Airlines inventory.

Turkish Airlines Debit Memo/Booking Policy applies to all GDS users ; accredited and non-accredited travel service suppliers as well as any entity accessing Turkish Airlines internal reservation system via internet or any other electronic means.

Turkish Airlines holds the right to apply changes to its Debit Memo/Booking policy without notifying beforehand therefore it is under the responsibility of Travel Service Provider to update its employees of regulations.

ARTICLE I-Definitions

1. Speculative / Fictitious Boking : Bookings made in an anticipation of a sale where no definite passenger exists / or for productivity purposes where no definite passenger exists by using fake names..

2. Adminstrative Booking : Bookings created for testing/agency training/business tracking services (printing itineraries or invoices)

3.Churning : Segments that are repeatedly cancelled and rebooked to circumvent time limits or to meet GDS productivity

4.Duplicate Bookings : Booking more than one segment/PNR for same passenger for same/different route

5.No-Show : Inventory spoilage caused by Travel Service Providers failure to issue tickets and/or cancel unticketed reservations

6.Passive Booking : Non-active booking entered in the GDS to issue ticket for active booking originally hosted in the airlines system

7.Inactive Booking : segments in PNR with status code PN, HX, UN, NO, SC, TK, UC, US or WK

8.Group Booking : Booking 9 or more passengers on 1 PNR

9.Travel Service Provider : Agency or any entity booking the reservation on behalf of passenger

10.Same Day Booking : Bookings made within 24 hours of flight departure



ARTICLE II-Booking Procedures

Travel Service Provider must refrain from below booking practices but not limited to

1.Speculative / Fictitious Bookings ;

A) Post departure bookings

B) Bookings made with fake names. Not limited to but such as surnames ABC/FGHJK/. Initials like A/B/C . Names of celebrities.

C) Impossible Bookings : Itineary with bookings illogical for passenger to meet such as multiple destinations , bookings with connections that depart before arrival of the inbound flight.

D) Booking created to block the space or to reach the CRS designated productivity count, if there is no definite passenger.

E) Booking not cancelled immediately when passenger notifies travel service provider of cancellation

F) Open segments entered for other that of ticketing purposes

G) Repeatedly high cancellation ratio

H) Remarkable amounts of <u>unticketed</u> bookings made within 24 hours of flight departure (same day bookings)

2.Administrative Bookings ;

A) Test PNRs ; such bookings must not be created in live mode ,test mode shall be used for this purpose.

B) Bookings created for agency training.

C) Bookings created for business tracking purposes.

D) Booking made for sole purpose of obtaining customer visa and other regarding documents.

E) Bookings created to keep copy of itinierary.Please use below codes for such purposes ;

Sabre - YK status code: 0TK006J01NOVORDISTYK1

Amadeus-Ghost Segment: SSTK108Y12JULISTESBGK1/08000900/PNR NO

SEE HELP PAGES :HE SS,MS625

Worldspan-Travel Segment: From availability screen

01Y1@YK

SEE HELP PAGES-HELP SELL

Galileo – Tour Segment: 0TURTKBK1IST26NOV-FREE FORMAT

SEE HELP PAGES :H/AUXS



<u>3.Inactive Bookings ;</u>

- A) Failure to remove all inactive codes **HX,UN,UC,NO,SC,TK,US,PN or WK** status codes from PNR
- B) When the desired waitlisted segment is confirmed all other waitlisted segments no longer needed, must be removed.
- ** Agent should monitor queues regularly and remove all inactive segments.

<u>4.Duplicate Bookings ;</u>

Duplicate bookings: booking more than one reservation for the same passenger within one or more CRS. The following are considered duplicate bookings whether A) The same flight number on the same or different date. Flight segments in a PNR are active or passive:

- B) Different flt .numbers for the same city pair for the same or for a different date
- C) Different destination point on the same or different date
- D) Same or nearby airport
- E) Similiar itinerary booked on other airline and Turkish

<u>5.Passive Bookings ;</u>

Passive Segments are only to be entered to issue a ticket for a confirmed PNR held in airline host system. Non-accredited agencies do not have ticketing authority, thus should not use passive segment codes. All passive segment entries are monitored via Turkish Airlines robotic system and those that do not meet the set criteria are rejected automatically, and a message is sent with the NO status code (a code generated by airlines when booking policies are not followed) defining the purpose of rejection. It is of utmost importance to delete all NO segments from the PNR to prevent unnecessary costs to Turkish Airlines and ADM to travel service provider that do not comply with this policy. In order to assist you with your bookings and to please avoid inconvenience to your passengers, see an explanation of various SSR messages below. For further details or inquiries please call Turkish Airlines sales office or send an e-mail to: gds@thy.com

A) Passive segment may be entered only for ticketing purposes when booking is made through the airline system. The booking class must match.

B) Non-accredited travel service provider must not create passive bookings as they do not have the ticketing authorities.

C) Passive segments must not be used to create a copy of a PNR when passenger requests an invoice or itinerary. Instead please see non-billable satus codes under aadministrative bookings .

D) All NO status codes must be deleted from PNR as this booking is rejected by airline



Travel service supplier will recieve NO staus code for airline upon the below circumstances ;

1) No Ticketing Authority: This message is only sent to non-accredited agencies.2) No matching PNR found: This message is sent when the passive segment does not match any record in the airline's system.

3) Spelling error correct name:Passenger's name should be entered accordingly to the active booking created in the airline's system.

4) PNR is under control of another agency: Active booking held in the airline's system has been created by another agency. The booking should be queued to agency for ticketing, provided that both agencies are using the same CRS.

5) Class mismatch cancel and verify: The class of the passive segment does not match the class of the original booking.

6) Holding active booking from you:Active segment held in the airline's system is originally created by the same agency. Agency should issue ticket off the active record.

7) PL segments are not accepted: Passive waitlists are not accepted, as passive segments are only to be entered to issue ticket for confirmed segments

8) Passive segment message previously received: This message alerts agent that the segment has already been entered and accepted.

9) NO exact match pls verify: The number in the party does not match the record held by the Turkish Airlines.

10) Active segment in the airlines system is waitlisted: Agency cannot enter passive segment until the waitlisted segment has been confirmed.

11) Invalid airport code cancel and verify:Agency has entered a passive segment with a wrong airport code / city code.

12) Flight number mismatch - cancel and verify: Flight number of passive segment does not match the flight number in the airline's system.

13) There is an active booking on the same CRS: Another agency has originally created the active PNR

14) Active PNR is cancelled in airlines system: active booking has been cancelled in the airline's system. Please check the original PNR.

15) Name mismatch - cancel and verify: When the names in the PNR do not match the names received previously. Mismatch exceeds 2 characters (two letters)

Article III.-Ticketing and Time Limit Rules

A) Churning :Segments that are repeatedly cancelled and rebooked to circumvent time limits or to meet GDS productivity. **(churning)**

B) No-Shows:Inventory spoilage caused by agents failure to issue ticket and/or cancel unticketed reservations

C) Questionable cancellations prior to the scheduled flight.

D) Time limit requirements and fare rules must be adhered to and ticket must be issued according to the booking status.Confirmed status may not be used unless received from TK.

E) Confirmed ticket issued for a not-confirmed booking.

F) Agent must not create a PNR in order to check the fare and other information **G)** Agent must not book itinerary in one class of service and issue ticket in another class of service.

Globally Jours AIRL

H) Ticketing must be done in the same CRS in which the original booking is made. Agents may transfer a PNR for ticketing purposes from one agent to another, using the following entries:

Sabre: 6*TA/PCC (see F*SQLRT for details)

Amadeus: ES PCC-B (PCC is the agency' s city code)

Galileo: QEP/PCC (PCC is the agency' s city code)

Worldspan : 5-CP-PCC (PCC is the agency' s city code)

We kindly request that all agents in office involved with reservations read the below guidelines carefully. We would like to thank travel agents who have been in compliance with the established booking procedures and look forward to maintaining our partnership.

Sales and Marketing Department Turkish Airlines (Hong Kong)